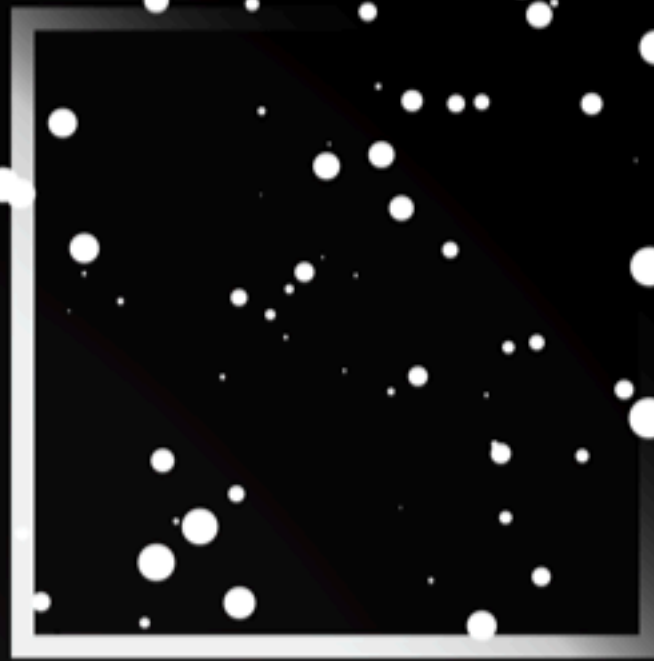


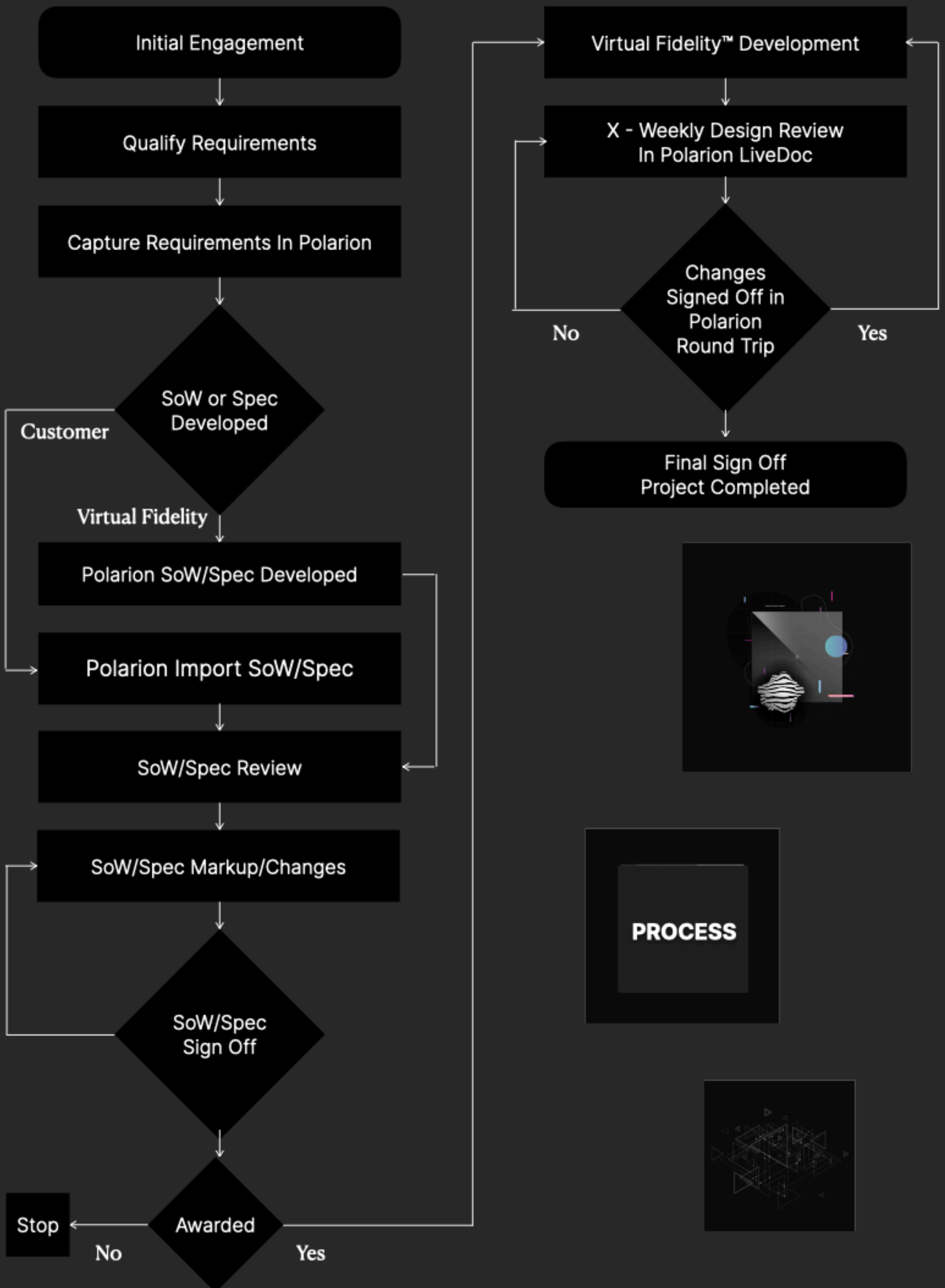


**POLARION &
SYNOPSYS
SERVICES**



Virtual  Fidelity™

**We Deliver Exceptional Implementation,
Development, and Test Services. When “Good
Enough” Isn’t Enough and You Need “Outside The
Box” Creativity that Gets Done On Time and On
Budget, We’ll Get You to an ROIFast™.**



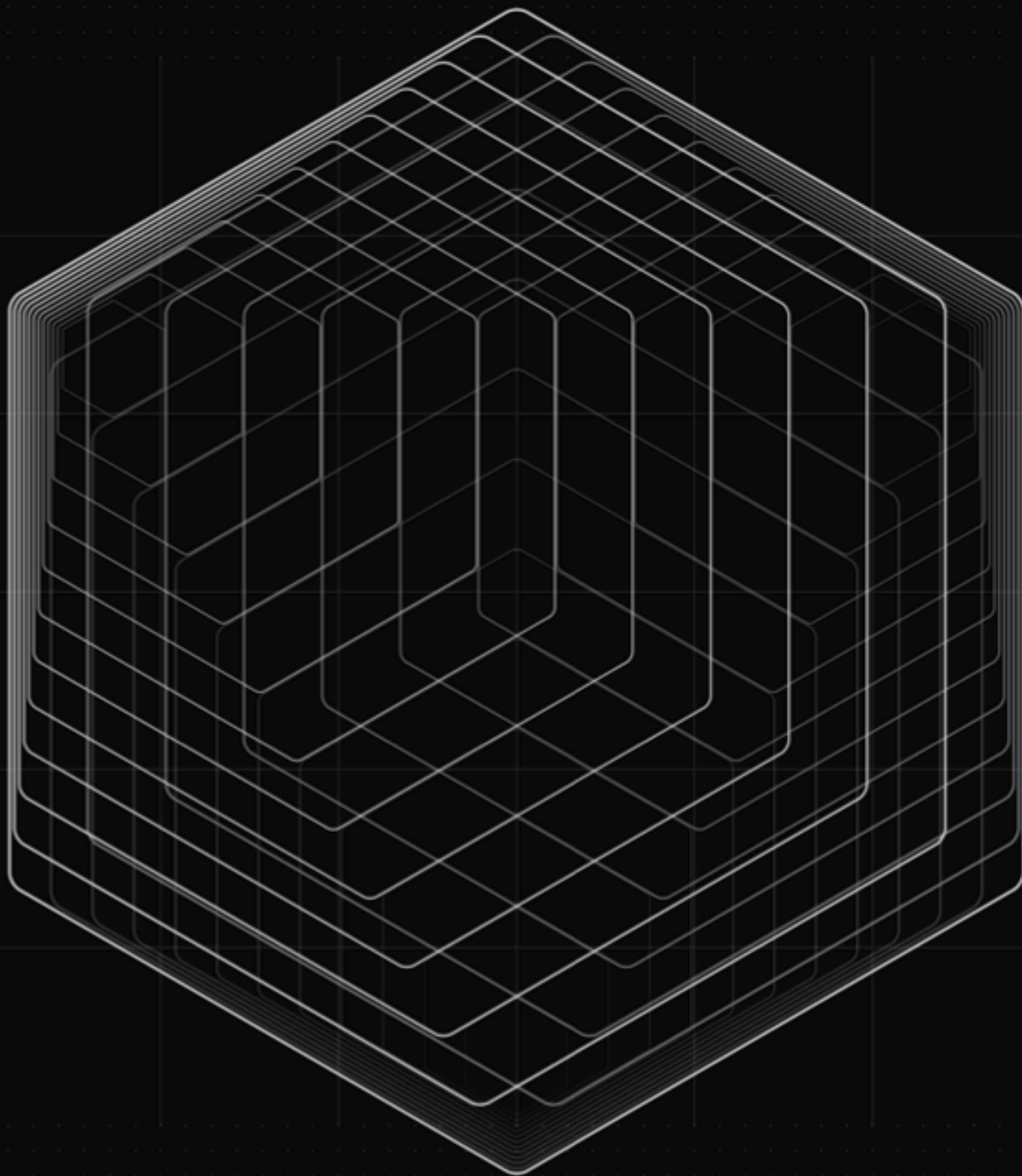
STATEMENT OF WORK

- Introduction
 - Objective and scope
 - Contact information
 - Executive summary
- Define Scope
 - ESI Existing IP
 - ESI Existing IP + Modifications
 - Full Custom
- Engineering
 - Requirements
 - Assumptions
- Description of Services
 - Tasks to implement requirements
- Project Milestones
 - Delivery timeline
 - in hours based: 0 hr start time
- Acceptance Criteria
 - Mutually agreed upon conditions that requirements have been met
- Payment Schedule Milestones Set

DESIGN REVIEWS

- Pre-Delivery - Update on progress of services vs milestones and any implementation issues encountered
- Post-Delivery
 - Help implement services delivery to customers environment
 - Provide training on proper use of services delivery
 - Ensure customer satisfaction



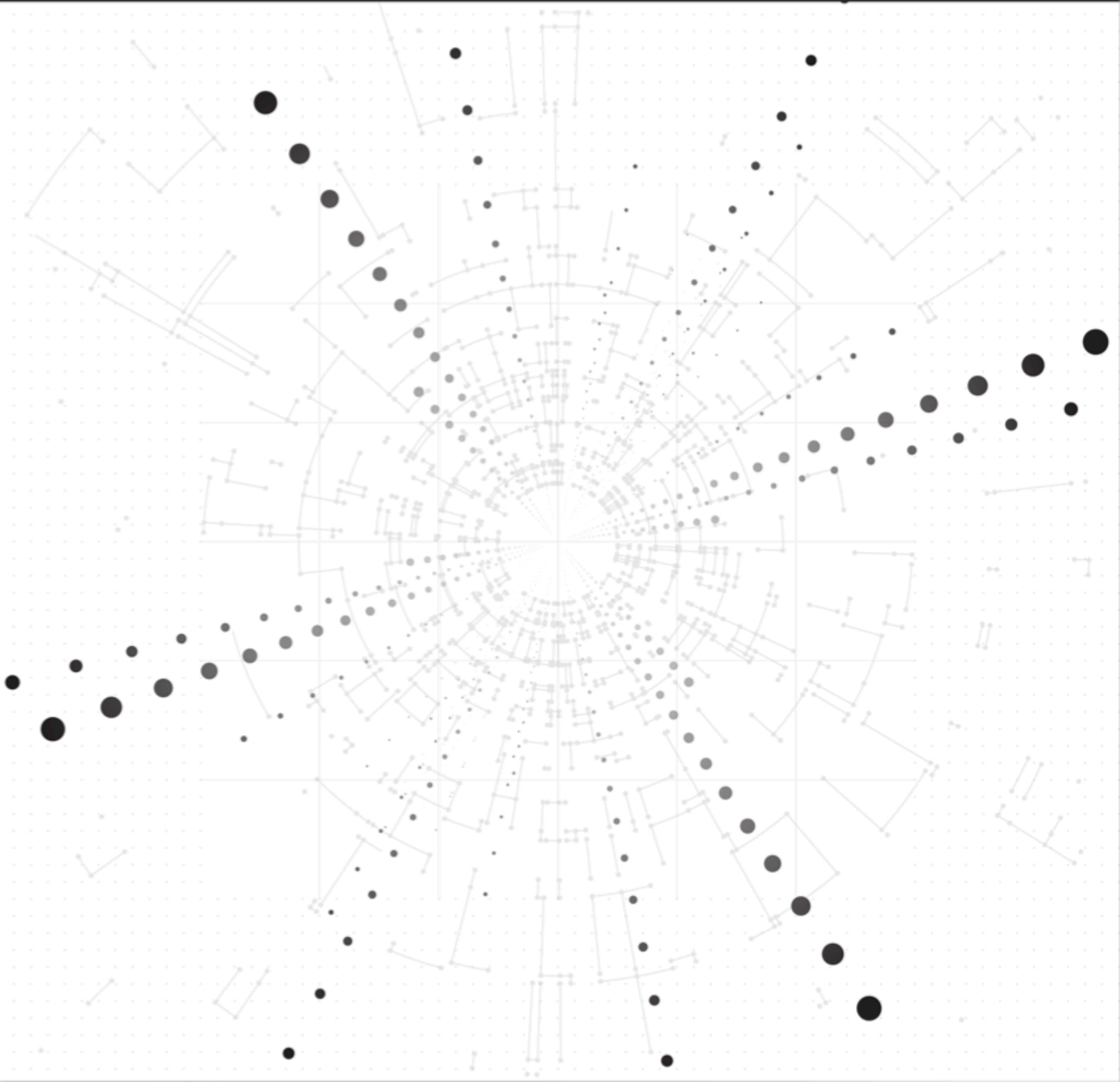


MILESTONE REVIEWS

- Milestones defined based on time needed to complete group of tasks needed to meet a requirement
- Milestone times expressed in hours relative to 0 hour start time

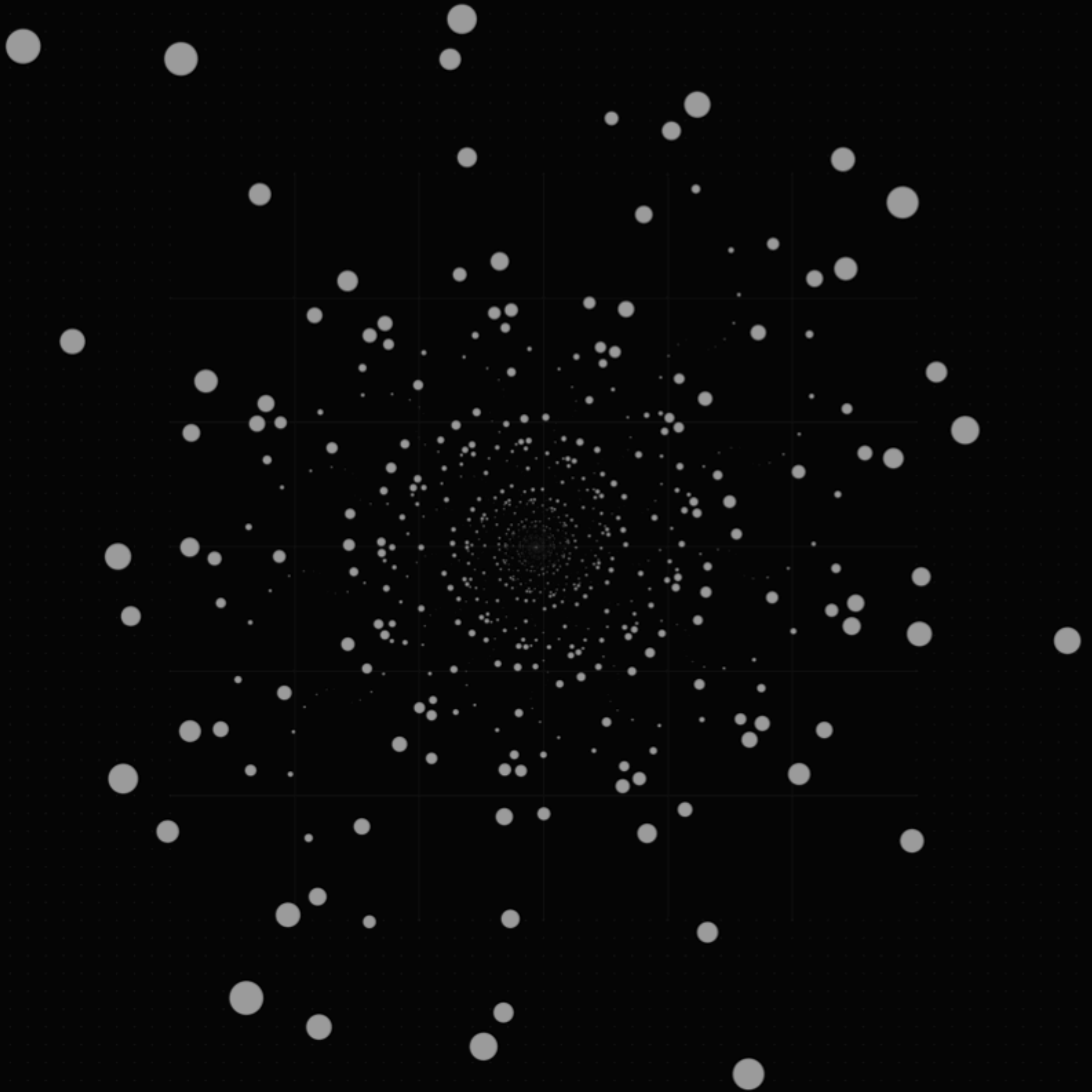
CHANGE MANAGEMENT PROCESS

- Change Request work item created in Polarion
- Internal Review
- Estimate time needed, impact on services delivery
- Get customer approval
- Create task to implement change or revise existing task

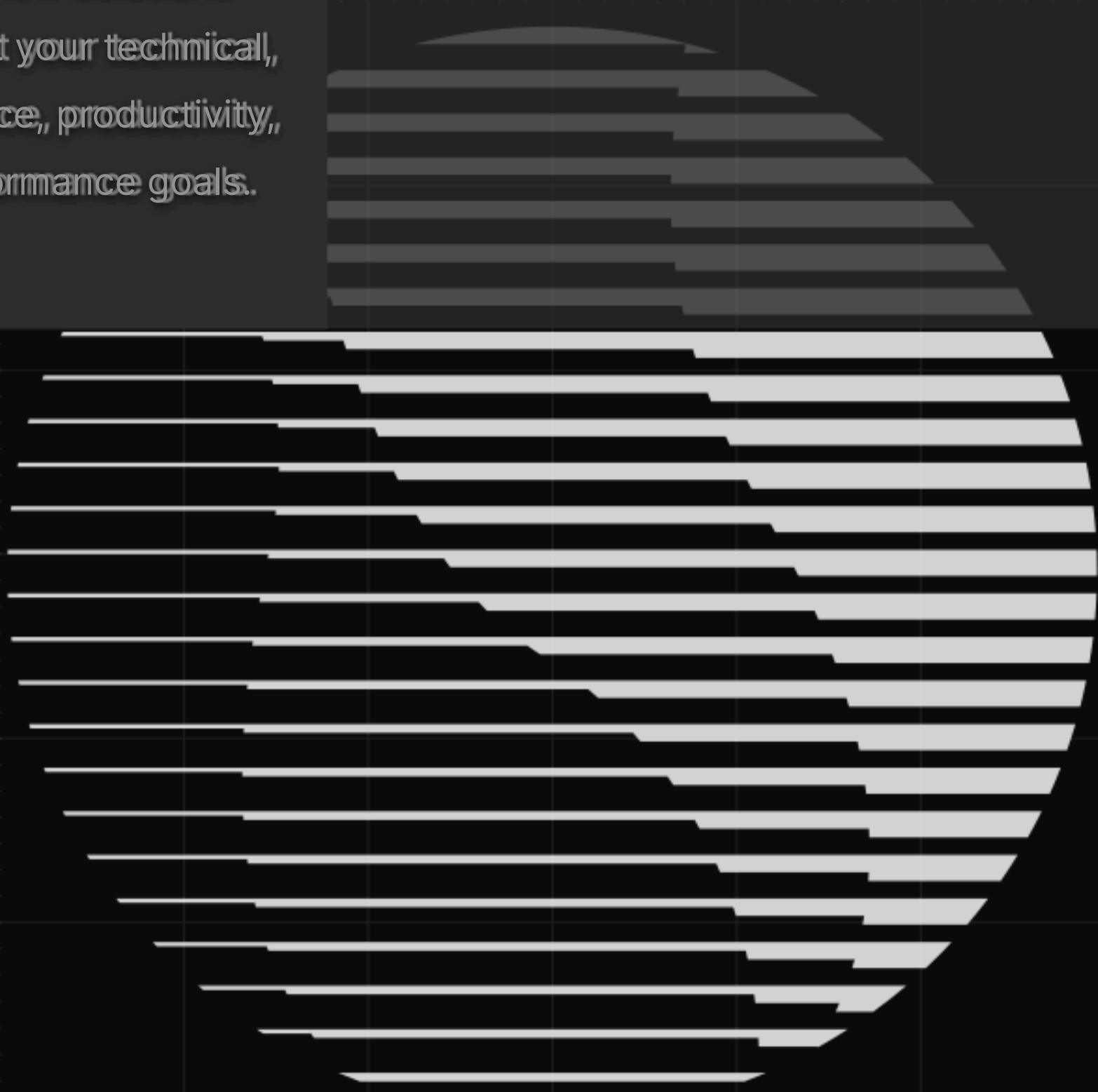


MILESTONE REVIEWS

- \$1K Paid in Advance
- If ESI Develop SoW/Spec
- Credit If ESI Win Contract
- 33% Paid in Advance
- 33% @ Mid-Point Milestone
- 34% At Project Completion



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